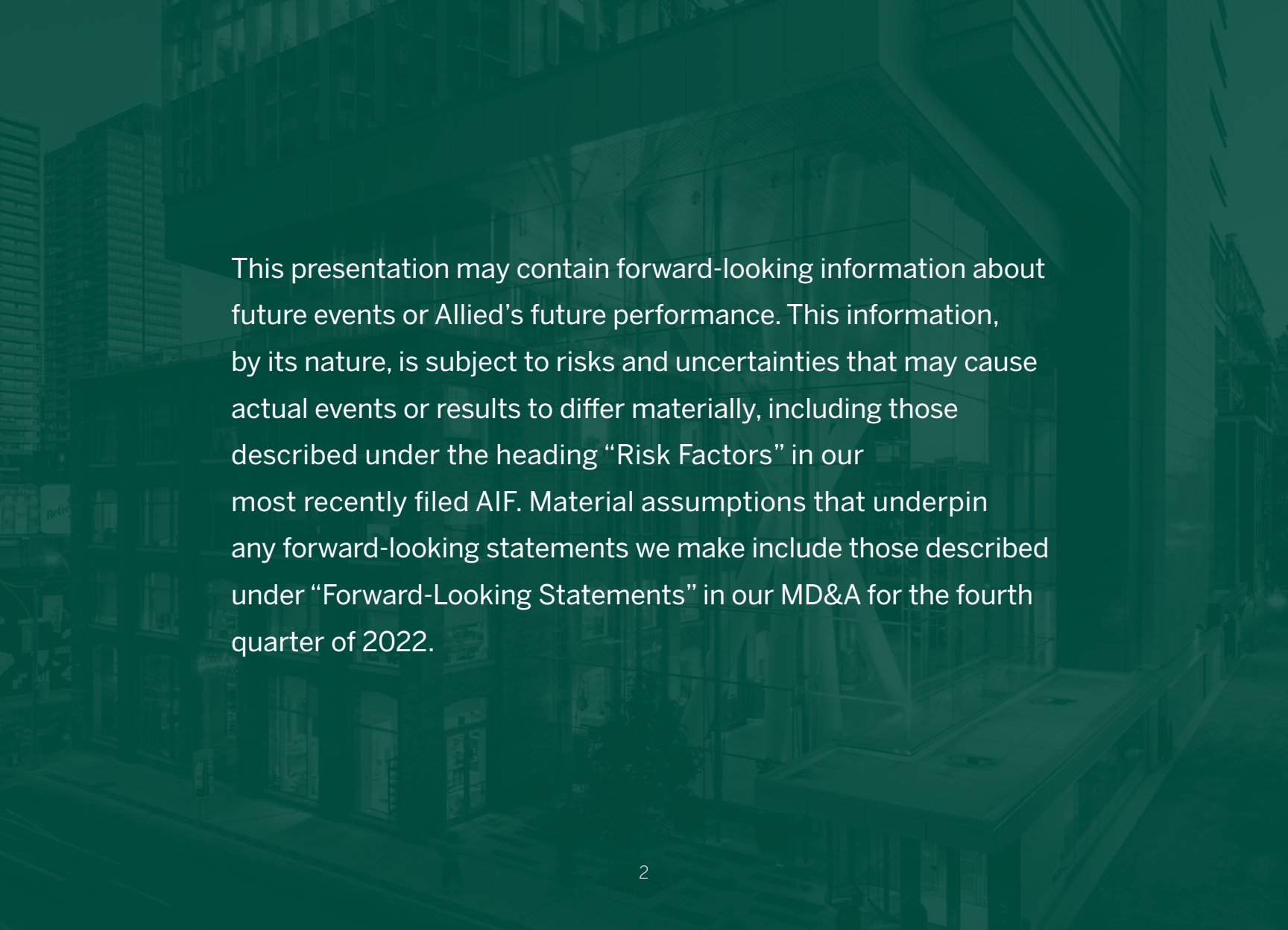




ALLIED

CREATIVITY & CONNECTIVITY

February 2023



This presentation may contain forward-looking information about future events or Allied's future performance. This information, by its nature, is subject to risks and uncertainties that may cause actual events or results to differ materially, including those described under the heading "Risk Factors" in our most recently filed AIF. Material assumptions that underpin any forward-looking statements we make include those described under "Forward-Looking Statements" in our MD&A for the fourth quarter of 2022.

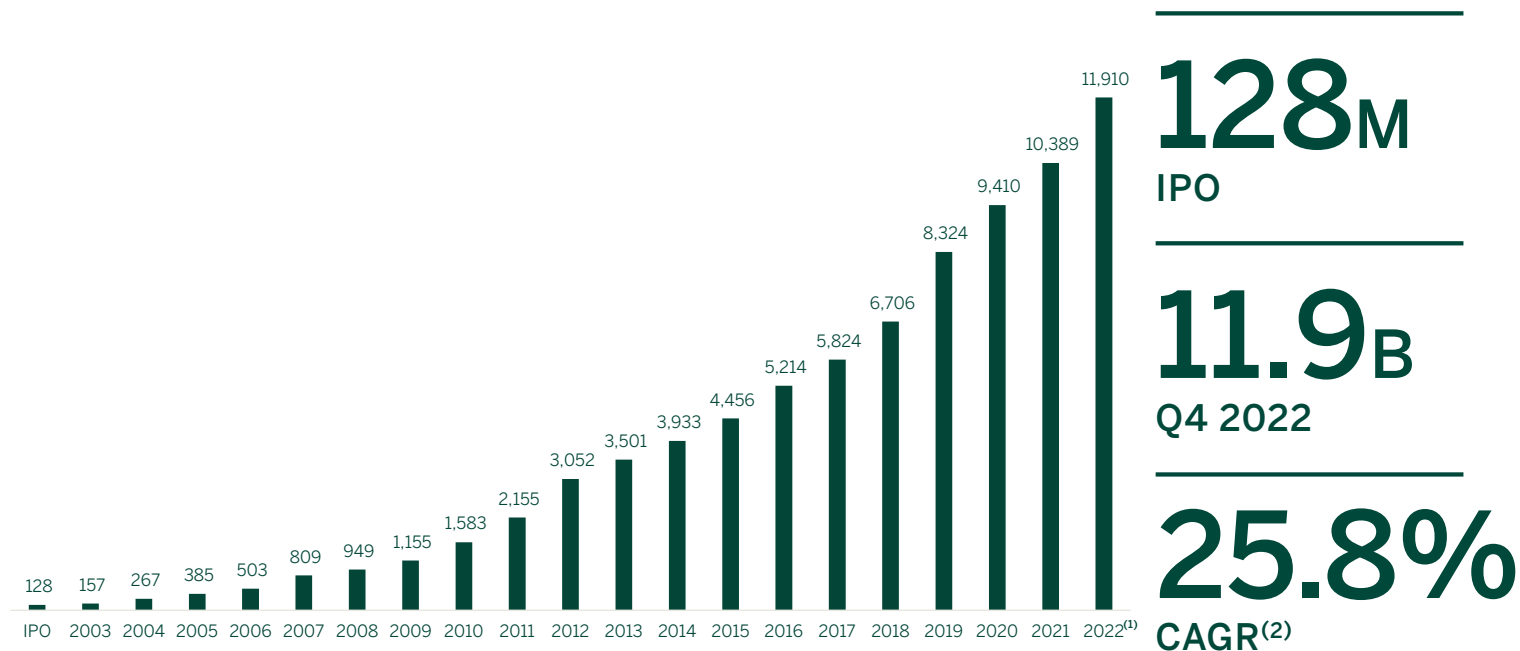
TABLE OF CONTENTS

| | |
|--|----|
| Investment Highlights | 4 |
| Strategy | 9 |
| Rental Portfolio | 23 |
| Development Portfolio | 37 |
| Development Completions | 50 |
| Risk Management | 57 |
| Environmental, Social & Governance (ESG) ... | 64 |
| Appendix Definitions | 68 |

INVESTMENT HIGHLIGHTS

- At the forefront of urban intensification in Canada's major cities
- Fully internalized and entrepreneurial management team
- Strong growth platform
- Strong financial foundation
- 25.80% compound annual growth rate on total assets
- 10.9% average annual total return

PORTFOLIO GROWTH - TOTAL ASSETS (M)

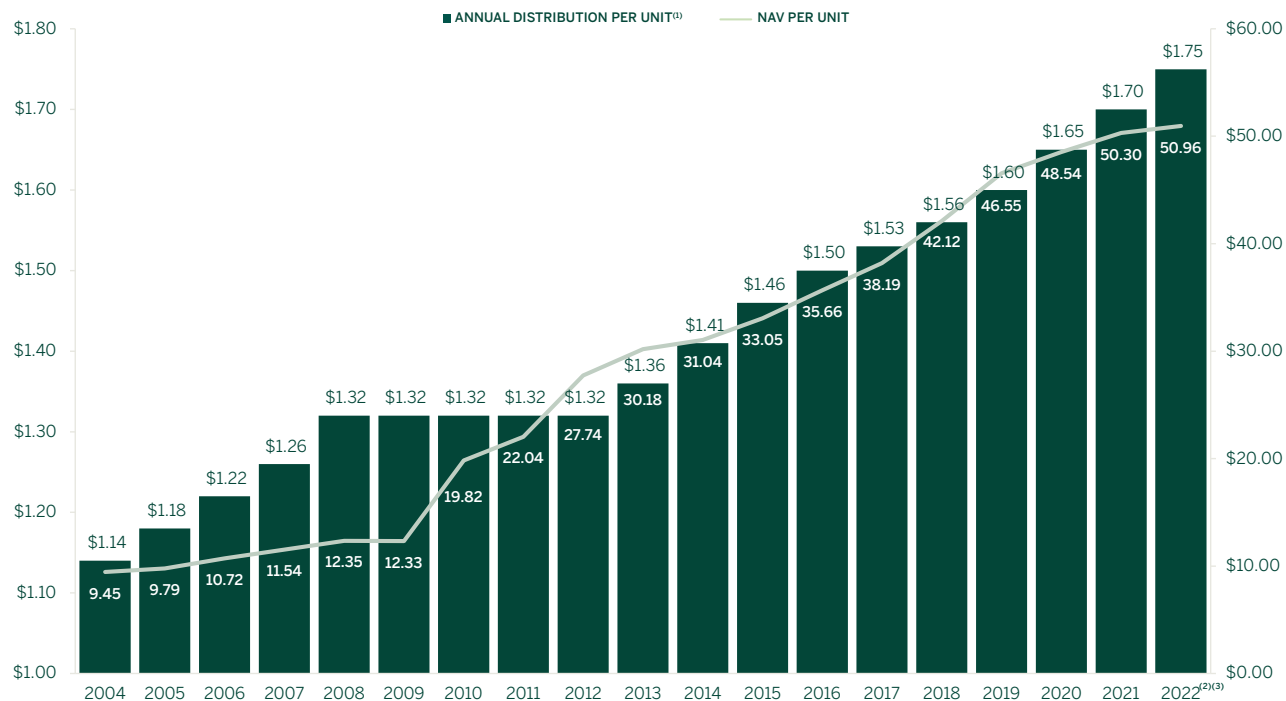


Values up to December 31st, 2009 are based on financial reporting prepared in accordance with previous Canadian GAAP standards. Values after that date are reported in accordance with International Financial Reporting Standards (IFRS), on a proportionate basis.

(1) As at December 31, 2022.

(2) CAGR is the compound annual growth rate on total assets on a proportionate basis.

FOCUSED ON INCREASING OUR DISTRIBUTION AND GROWING OUR NAV PER UNIT OVER TIME

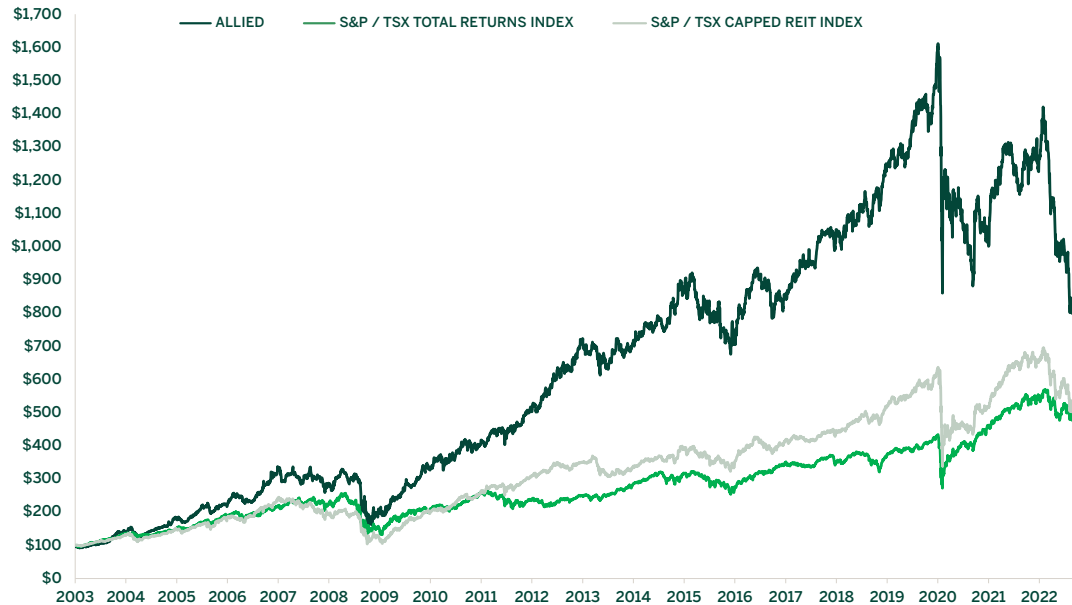


(1) Annual distribution rate in place at March 15 (from 2004 to 2008), at December 15 (from 2012 to 2018), and at January 15 (from 2020 to 2022).

(2) Net Asset Value ("NAV") per unit as at December 31, 2022. See Appendix on page 69 for NAV per unit definition.

(3) On January 16, 2023, Allied announced the declaration of a distribution of \$0.15 per unit for the month of January 2023, representing \$1.80 per unit on an annualized basis.

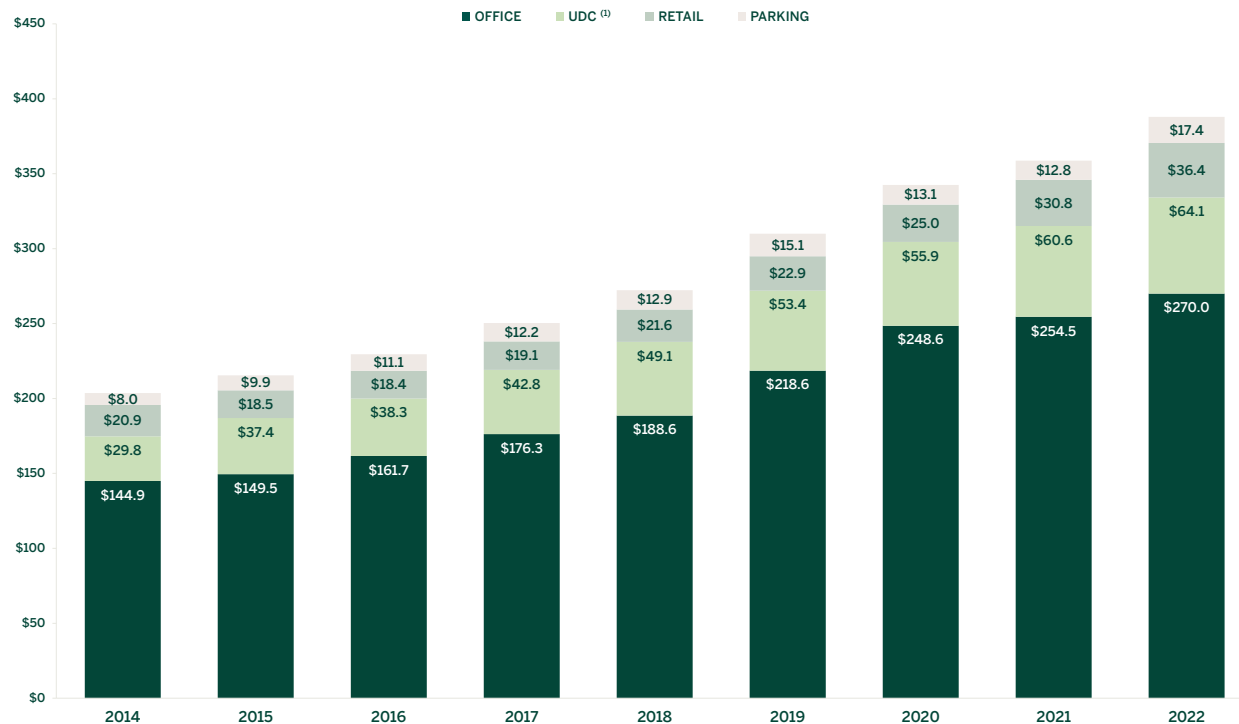
RETURNS TO UNITHOLDERS TOTAL RETURN INDEX



10.9%
AVERAGE
ANNUAL TOTAL
RETURN

Source: Bloomberg as at December 31, 2022.

FOCUSED ON OPERATING DISTINCTIVE URBAN WORKSPACES AND URBAN DATA CENTRES: NOI BY SPACE TYPE (IN \$M)



(1) The Urban Data Centre segment has been classified as an asset held for sale as at December 31, 2022, and its results have been presented separately as discontinued operations.

Net Operating Income ("NOI") is a non-IFRS measure, see Appendix on page 69 for NOI definition.

As at December 31, 2022.



ALLIED

Strategy

CONSOLIDATION OF URBAN OFFICE PROPERTIES

- **Close to core**
- **Distinctive**
- **Lower occupancy costs**



500-522 King West

Toronto



The Landing

Vancouver



35-39 Front Street East

Toronto









INTENSIFICATION OF URBAN OFFICE PROPERTIES

- **Underutilized land**
- **Additional rentable area
with low land cost**
- **Value creation**



Intensification of QRC West

Toronto



Intensification of QRC West

Toronto



Intensification of The Breithaupt Block

Kitchener



King Portland Centre

Toronto



ALLIED

Rental Portfolio

PREFERRED PROVIDER OF WORKSPACE IN THE CANADIAN URBAN MARKET

199 RENTAL PROPERTIES VALUED AT \$8.2B ⁽³⁾

(Not including Assets Held for Sale valued at \$1.4B
and Properties Under Development valued at \$1.5B) ⁽³⁾

TOTAL RENTAL PORTFOLIO GLA

14.3M_{SF}

VANCOUVER

1.0M_{SF}

| | |
|---------------------------------|-------|
| ALLIED OCCUPANCY | 93.2% |
| MARKET OCCUPANCY ⁽¹⁾ | 90.2% |
| PROPERTIES | 14 |

CALGARY

1.3M_{SF}

| | |
|---------------------------------|-------|
| ALLIED OCCUPANCY | 87.2% |
| MARKET OCCUPANCY ⁽¹⁾ | 67.4% |
| PROPERTIES | 30 |

KITCHENER

562K_{SF}

| | |
|------------------------------------|-------|
| ALLIED OCCUPANCY | 94.4% |
| MARKET OCCUPANCY ⁽¹⁾⁽²⁾ | 77.2% |
| PROPERTIES | 5 |

OTTAWA

231K_{SF}

| | |
|---------------------------------|-------|
| ALLIED OCCUPANCY | 99.0% |
| MARKET OCCUPANCY ⁽¹⁾ | 87.8% |
| PROPERTIES | 2 |

TORONTO

5.0M_{SF}

| | |
|---------------------------------|-------|
| ALLIED OCCUPANCY | 89.1% |
| MARKET OCCUPANCY ⁽¹⁾ | 86.4% |
| PROPERTIES | 107 |
| ANCILLARY PARKING FACILITIES | 10 |

MONTRÉAL

6.3M_{SF}

| | |
|---------------------------------|-------|
| ALLIED OCCUPANCY | 89.2% |
| MARKET OCCUPANCY ⁽¹⁾ | 84.0% |
| PROPERTIES | 31 |

(1) Source: cbre.ca, CBRE Canada Office Figures Q4 2022 Report.

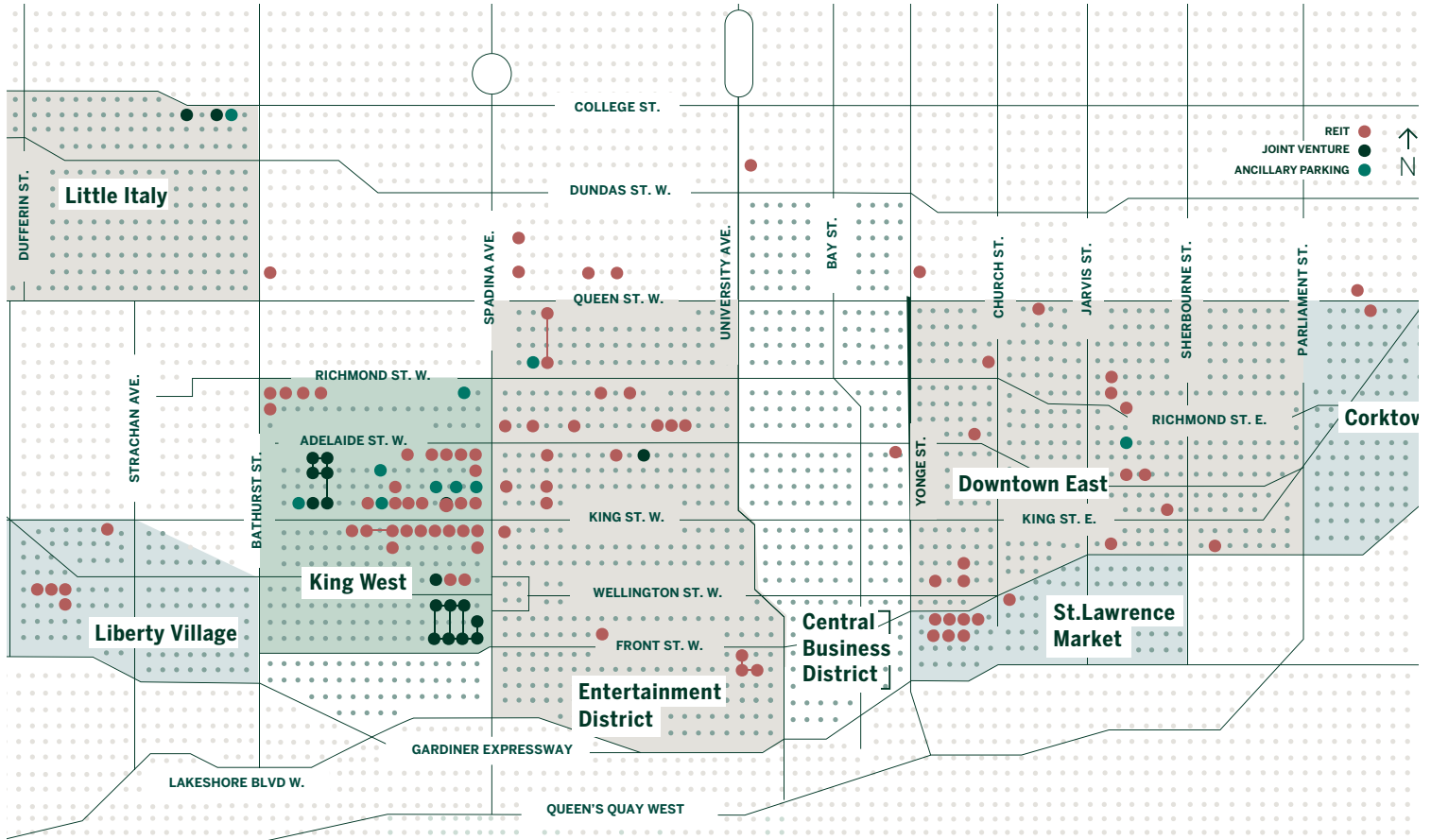
(2) Kitchener market occupancy is based on the city of Waterloo market occupancy.

(3) The rental properties and properties under development values are on a proportionate basis.

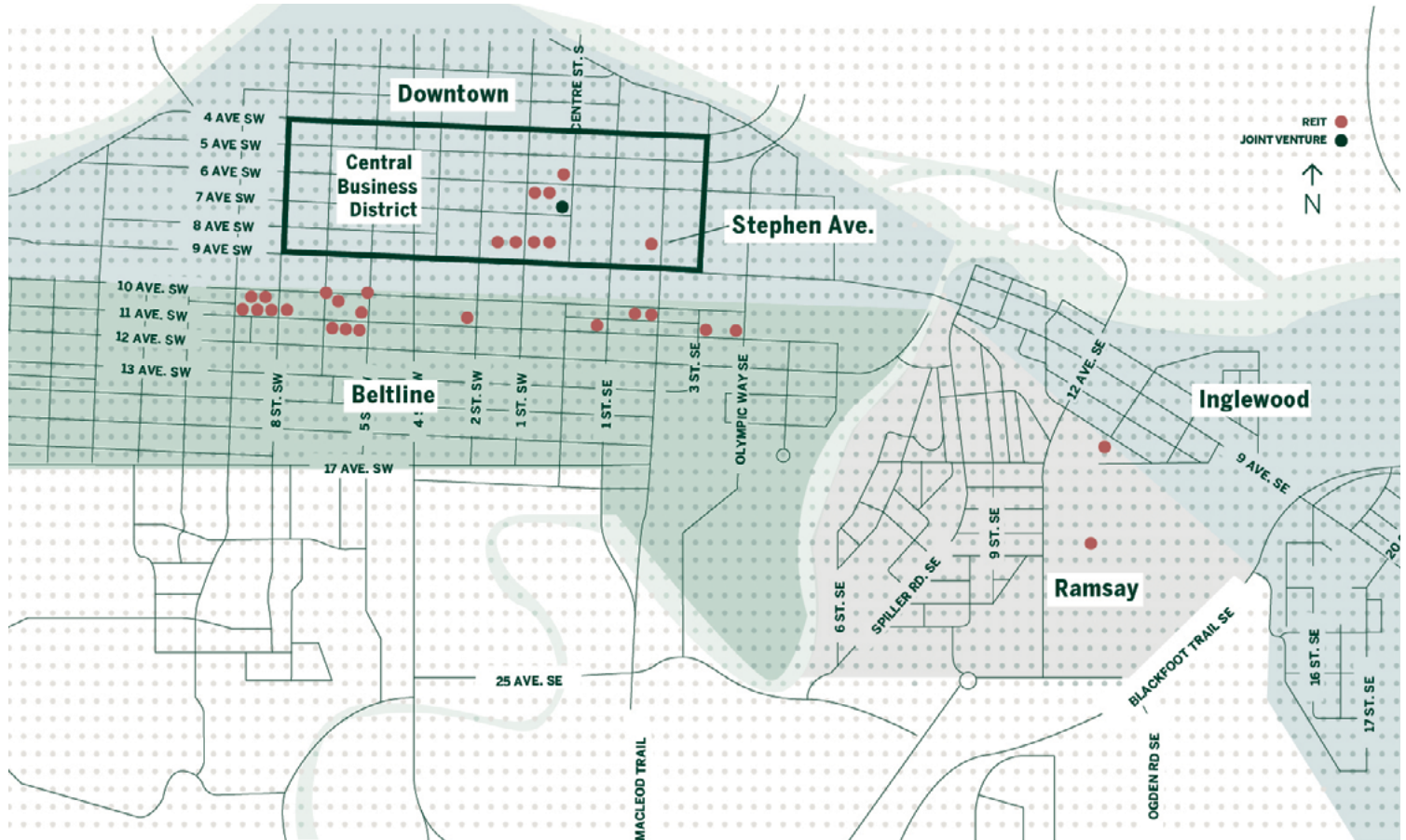
MONTRÉAL PORTFOLIO



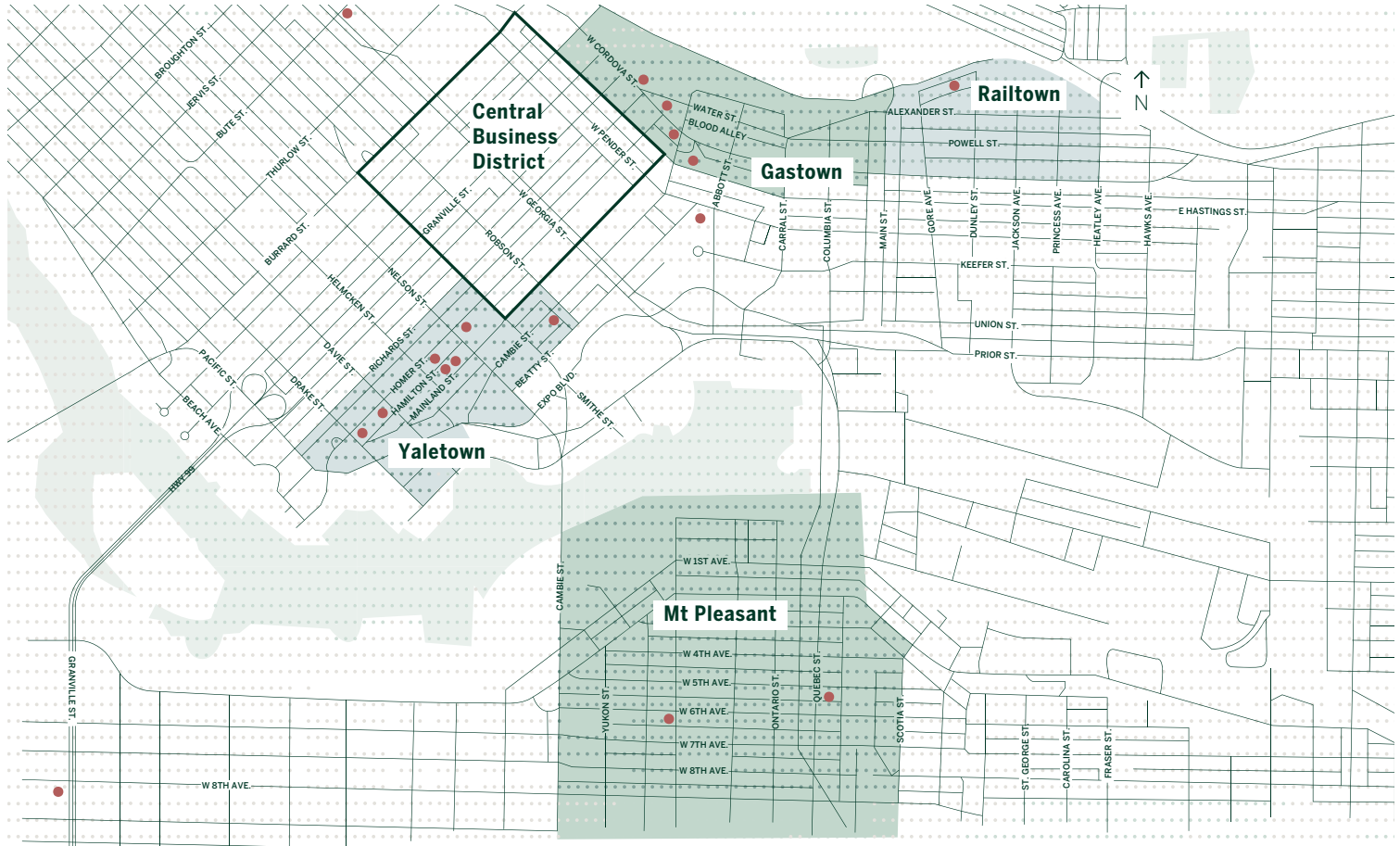
TORONTO PORTFOLIO



CALGARY PORTFOLIO



VANCOUVER PORTFOLIO



URBAN WORKSPACE TOP-TEN PROPERTIES

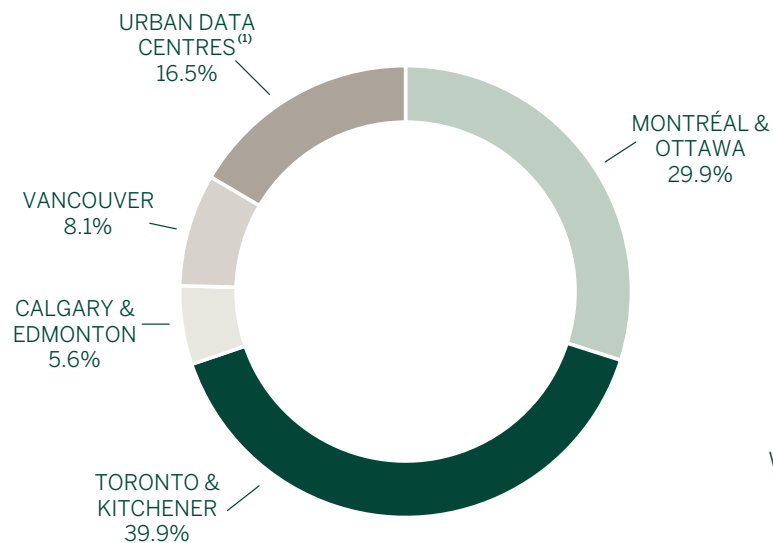
| PROPERTY NAME | NORMALIZED LQA NOI ⁽¹⁾ | APPRAISED FAIR VALUE | CAP RATE | PRINCIPAL USERS |
|--|--------------------------------------|-------------------------|--------------|---|
| LE NORDELEC, MONTRÉAL | \$15,657 | \$313,380 | 5.00% | Gsoft, Unity Technologies, Yellow Pages Media |
| CITÉ MULTIMÉDIA, MONTRÉAL | 14,202 | 416,010 | 4.75% | Acceo Solutions, Morgan Stanley, Technicolor |
| 1001 BOULEVARD ROBERT-BOURASSA, MONTRÉAL ⁽²⁾ | 14,125 | 355,810 | 5.50% | Autorité Régionale de Transport Métropolitain, Hydro-Québec, National Bank of Canada, Société Québécoise des Infrastructures |
| QRC WEST, TORONTO | 13,547 | 341,430 | 4.00% | eOne, Sapient Canada |
| 747 RUE DU SQUARE VICTORIA, MONTRÉAL | 10,861 | 284,400 | 4.75% | Dassault Systèmes Canada, Otera Capital Inc., Secretariat of the Convention on Biological Diversity, Société Québécoise des Infrastructures |
| 5455 DE GASPÉ AVENUE, MONTRÉAL | 9,174 | 162,490 | 5.00% | Attraction Media, Framestore, Ubisoft |
| KING PORTLAND CENTRE, TORONTO | 6,993 | 184,030 | 4.00% | Indigo, Shopify |
| 375 WATER STREET, VANCOUVER | 6,861 | 215,610 | 4.00% | Global Technology Provider, Quarterdeck Brewing Co, Zoic Studios BC Inc. |
| 555 RICHMOND STREET WEST, TORONTO | 6,845 | 188,710 | 4.50% | Centre Francophone de Toronto, Synaptive Medical |
| 175 BLOOR STREET E, TORONTO | 6,598 | 185,090 | 4.25% | Klick Health, Leo Burnett Company, Norr |
| TOTAL | \$104,863 | \$2,646,960 | 4.64% | |

As at December 31, 2022.

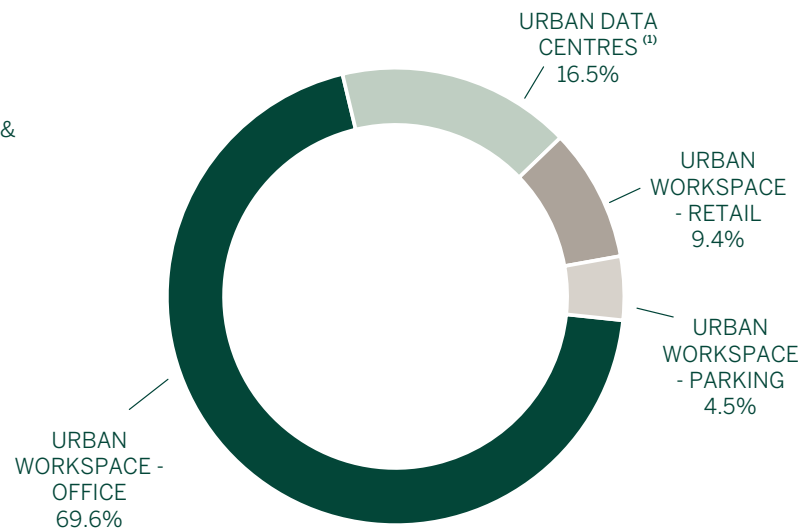
(1) Normalized LQA NOI is a non-IFRS measure, see Appendix on page 70 for definition.

(2) A portion of the property is under development. The appraised fair value includes the portion in the rental portfolio and the portion under development.

NOI BY SEGMENT



NOI BY USE

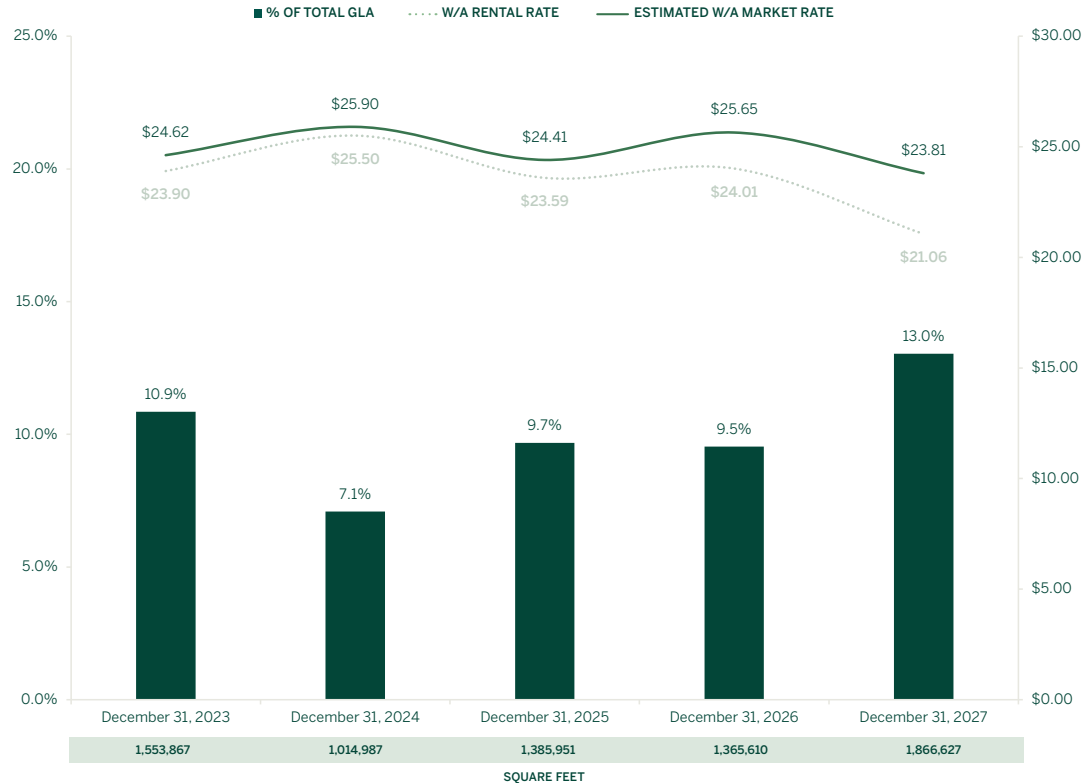


For the twelve months ending December 31, 2022.

NOI is a non-IFRS measure, see Appendix on page 69 for definition.

(1) Urban Data Centres segment has been classified as an asset held for sale as at December 31, 2022, and its results have been presented separately as discontinued operations.

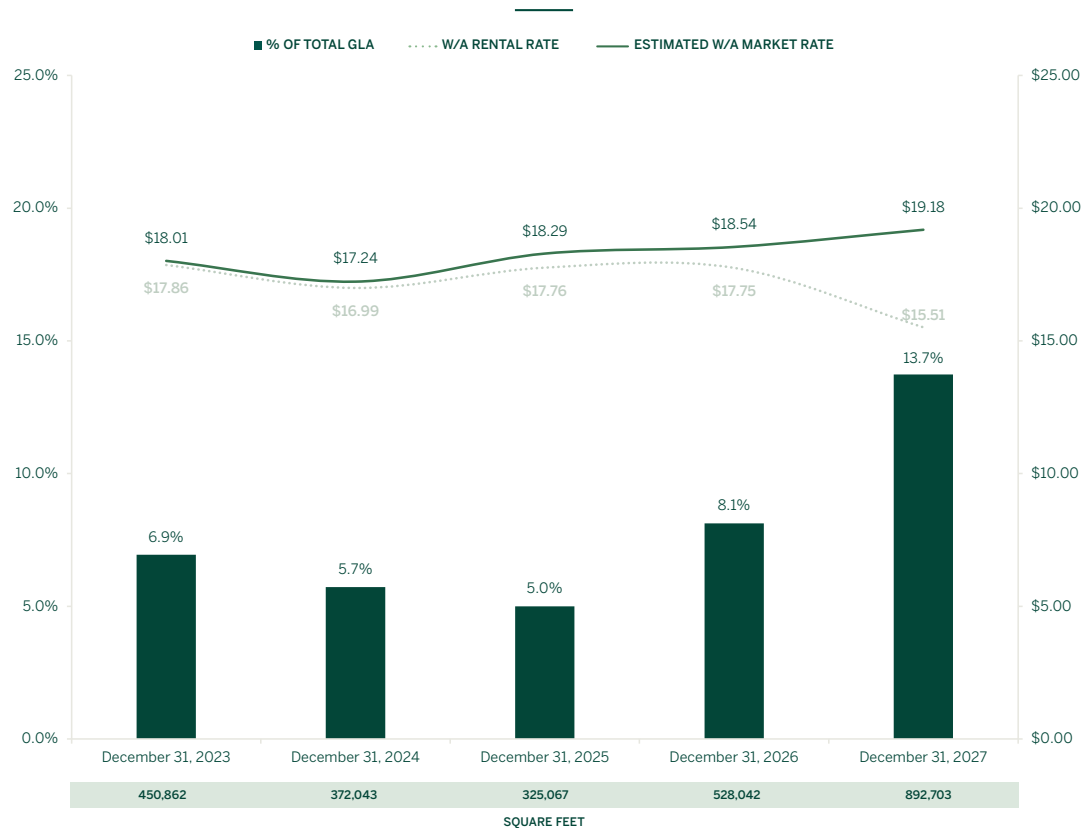
LEASE MATURITIES - URBAN WORKSPACE



As of December 31, 2022.

This slide contains forward-looking information.

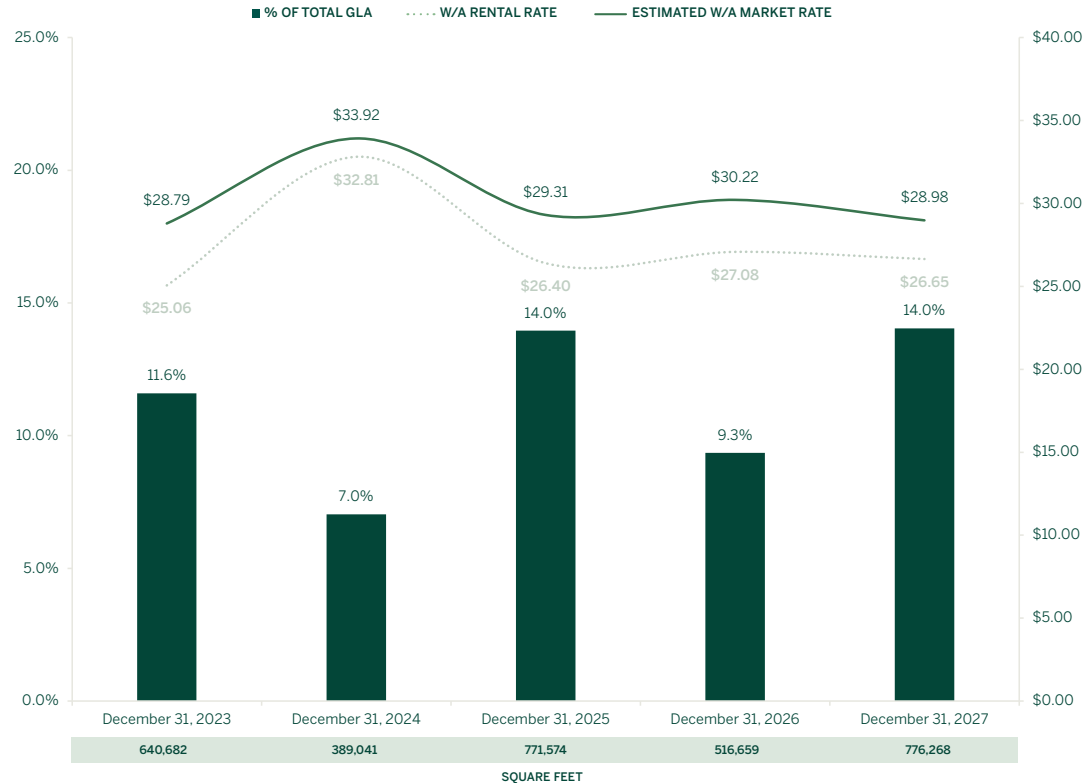
LEASE MATURITIES - URBAN WORKSPACE MONTRÉAL AND OTTAWA



As of December 31, 2022.

This slide contains forward-looking information.

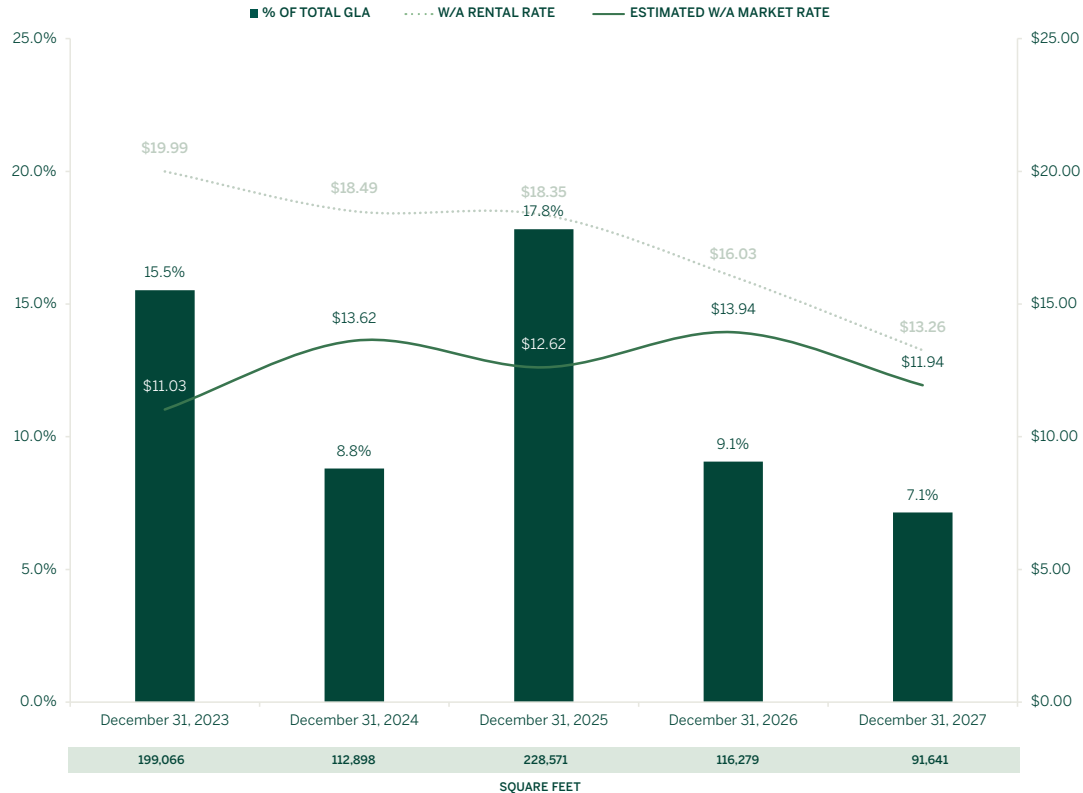
LEASE MATURITIES - URBAN WORKSPACE TORONTO AND KITCHENER



As of December 31, 2022.

This slide contains forward-looking information.

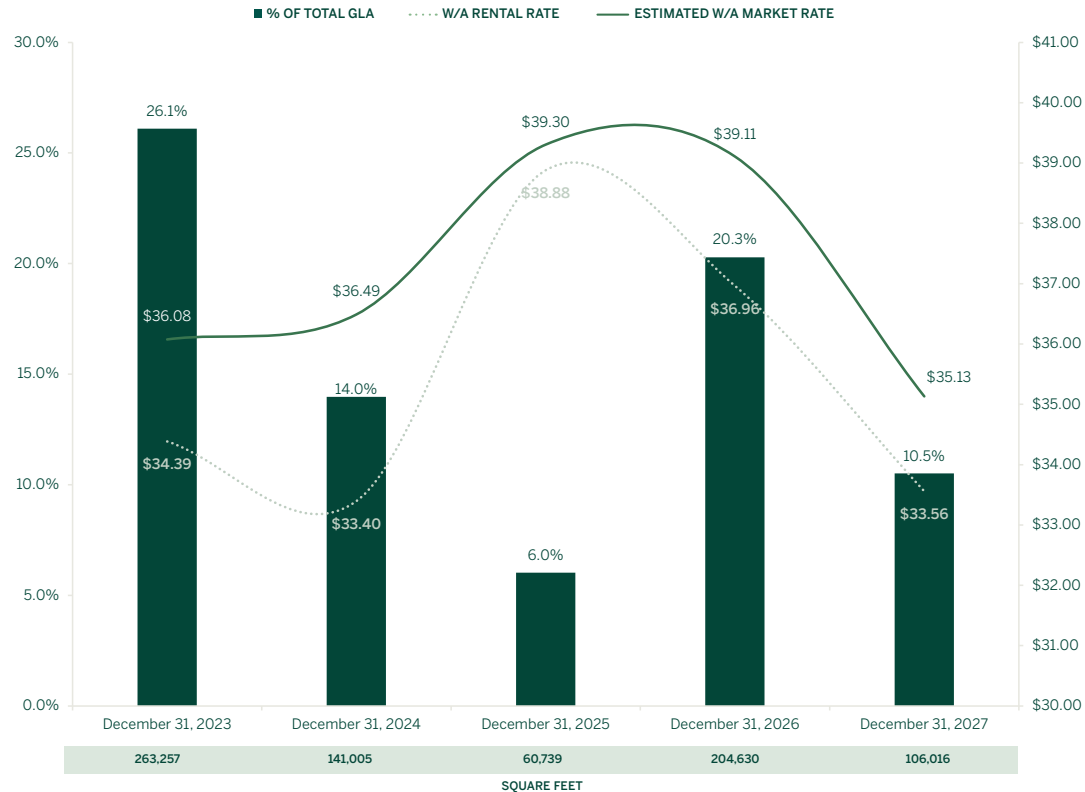
LEASE MATURITIES - URBAN WORKSPACE CALGARY



As of December 31, 2022.

This slide contains forward-looking information.

LEASE MATURITIES - URBAN WORKSPACE VANCOUVER



As of December 31, 2022.

This slide contains forward-looking information.

TOP-TEN USERS

| USER | SECTOR | % RENTAL REVENUE ⁽¹⁾ | % TOTAL GLA |
|--|------------------------------------|---------------------------------|--------------|
| UBISOFT DIVERTISSEMENTS INC. | Media and Entertainment | 3.1% | 3.8% |
| GOOGLE CANADA CORPORATION | Telecommunications/IT | 2.3% | 2.3% |
| SOCIÉTÉ QUÉBÉCOISE DES INFRASTRUCTURES | Government | 2.0% | 2.0% |
| MORGAN STANLEY SERVICES CANADA CORP | Financial Services | 1.8% | 1.6% |
| NATIONAL CAPITAL COMMISSION | Government | 1.7% | 1.4% |
| NATIONAL BANK OF CANADA | Financial Services | 1.4% | 1.4% |
| TECHNICOLOR CANADA INC. | Media and Entertainment | 1.3% | 1.2% |
| ENTERTAINMENT ONE | Media and Entertainment | 1.2% | 0.7% |
| SHOPIFY INC | Telecommunications/IT | 1.1% | 1.1% |
| HYDRO-QUÉBEC | Business Services and Professional | 0.9% | 0.9% |
| | | 16.8% | 16.4% |

49%
2003

16.8%
Q4 2022

As at December 31, 2022.

(1) The rental revenue is on a proportionate basis, which is a non-IFRS measure. See Appendix on page 68 for definition.



ALLIED

Development Portfolio

DEVELOPMENT PIPELINE

| DEVELOPMENTS | TRANSFER TO RENTAL PORTFOLIO | ESTIMATED GLA | ESTIMATED ANNUAL NOI ⁽¹⁾ | % OF OFFICE DEVELOPMENT PRE-LEASED |
|--------------------------|------------------------------------|------------------|---|--|
| THE WELL* ⁽²⁾ | Q3 2022 - Q4 2023 | 763,000 | \$40.4M | 98% |
| ADELAIDE & DUNCAN* | Q2 2023 - Q4 2024 | 230,000 | \$10.4M | 100% |
| BREITHAUP, PHASE III* | Q3 2023 | 147,000 | \$5.4M | 100% |
| QRC WEST, PHASE II | Q2 2024 | 93,134 | \$4.6M | 100% |
| KING TORONTO* | Q2 2025 | 100,000 | \$5.5M | — |
| 108 EAST 5TH AVENUE* | Q1 2025 | 102,000 | \$4.5M | 54% |
| 700 SAINT HUBERT | Q2 2023 | 144,114 | \$4.5M | 24% |
| REDEVELOPMENTS | Q1 2023 - Q4 2024 | 1,252,276 | \$15.2M | — |
| TOTAL | | 2,831,524 | \$90.5M | 82% |

82%
PRE-LEASED

*Co-ownership

(1) Estimated annual NOI is based on the mid-point of the range.

(2) A portion of The Well has been transferred to the rental portfolio. The estimated GLA and the percentage of office development pre-leased includes the portion in the rental portfolio.

This slide contains forward-looking information.

Estimated NOI from development completion is based on stabilized occupancy and in the first year its impact will be moderated by the discontinuation of capitalized interest. NOI is a non-IFRS measure, see Appendix on page 69 for definition.

FUTURE/SHADOW DEVELOPMENT PIPELINE

Zoning Approval in Place and in Progress

| | ESTIMATED |
|--------------------------|-----------|
| | GLA |
| Toronto | |
| THE CASTLE | 440,000 |
| KING & PETER | 790,000 |
| KING & SPADINA | 430,000 |
| KING & BRANT | 240,000 |
| UNION CENTRE | 1,330,000 |
| BATHURST STREET ASSEMBLY | 318,000 |
| ADELAIDE & SPADINA | 230,000 |
| | 3,778,000 |

Montréal

| | |
|---------------------|-----------|
| LE NORDELEC - LOT A | 230,000 |
| LE NORDELEC - LOT B | 744,000 |
| LE NORDELEC - LOT E | 135,000 |
| | 1,109,000 |

Vancouver

| | |
|-------------|--------|
| 365 RAILWAY | 60,000 |
| | 60,000 |

| | |
|-------|-----------|
| TOTAL | 4,947,000 |
|-------|-----------|

To Be Rezoned

| | ESTIMATED |
|-----------|------------|
| | GLA |
| TORONTO | 6,065,093 |
| KITCHENER | 332,218 |
| MONTRÉAL | 2,163,456 |
| CALGARY | 1,436,198 |
| VANCOUVER | 371,046 |
| | 10,368,011 |

This slide contains forward-looking information.



The Lougheed

Calgary



Boardwalk-Revillon Building

Edmonton



400 Atlantic

Montréal



Breithaupt III

Kitchener



The Well

Toronto



Adelaide & Duncan

Toronto



QRC West Phase II

Toronto



KING Toronto

Toronto



King & Brant

Toronto



400 West Georgia

Vancouver



ALLIED

Development Completions

QRC WEST, TORONTO

This was a pioneering, large-scale intensification project that involved the integration of two restored heritage buildings with a new, mid-rise office structure. The project commenced in 2010 and was completed in 2015. It is comprised of 345,274 square feet of GLA and is fully leased. The property is LEED Gold certified for core and shell.

| DEVELOPMENT ECONOMICS | INVESTMENT | | | | | |
|---|------------------|-----------------|-------------------------|------------------|------------------|-----------------------------|
| LAND COSTS | \$11,000 | | | | | |
| HARD & SOFT COSTS | 104,000 | | | | | |
| CAPITALIZED INTEREST & OPERATING COSTS | 15,000 | LQA NOI | UNLEVERED YIELD ON COST | FAIR VALUE | VALUE CREATION | VALUE CREATION AS % OF COST |
| TOTAL DEVELOPMENT COSTS | \$130,000 | \$13,547 | 10.4% | \$341,430 | \$211,430 | 162.6% |

The fair value is assessed by our external appraiser every quarter and is calculated using the discounted cash flow model.

THE BREITHAUPT BLOCK, KITCHENER

Allied acquired an undivided 50% interest in the property in 2010 and immediately put it into development, completing the first phase in 2014 and the second phase in mid-2016. The property is an equal two-way joint arrangement between Allied and Perimeter Development Corporation. It is comprised of 226,400 square feet of GLA (Allied's share 113,200 square feet) and is fully leased.

| DEVELOPMENT ECONOMICS | INVESTMENT | | | | | |
|---|-----------------|----------------|-------------------------|-----------------|-----------------|-----------------------------|
| LAND COSTS | \$4,000 | | | | | |
| HARD & SOFT COSTS | 18,470 | | | | | |
| CAPITALIZED INTEREST & OPERATING COSTS | 2,550 | LQA NOI | UNLEVERED YIELD ON COST | FAIR VALUE | VALUE CREATION | VALUE CREATION AS % OF COST |
| TOTAL DEVELOPMENT COSTS | \$25,020 | \$2,523 | 10.1% | \$46,980 | \$21,960 | 87.8% |

The fair value is assessed by our external appraiser every quarter and is calculated using the discounted cash flow model.

180 JOHN STREET, TORONTO

Allied acquired the property in 2015. The property was redeveloped and was completed in 2017. It is comprised of 45,631 square feet of GLA and is fully leased.

| DEVELOPMENT ECONOMICS | INVESTMENT | | | | | |
|---|-----------------|----------------|-------------------------|-----------------|----------------|-----------------------------|
| LAND COSTS | \$8,700 | | | | | |
| HARD & SOFT COSTS | 17,500 | | | | | |
| CAPITALIZED INTEREST & OPERATING COSTS | 1,300 | LQA NOI | UNLEVERED YIELD ON COST | FAIR VALUE | VALUE CREATION | VALUE CREATION AS % OF COST |
| TOTAL DEVELOPMENT COSTS | \$27,500 | \$1,540 | 5.6% | \$34,220 | \$6,720 | 24.4% |

The fair value is assessed by our external appraiser every quarter and is calculated using the discounted cash flow model.

189 JOSEPH, KITCHENER

189 Joseph was purchased as part of The Tannery in 2012. The building stood vacant, and was slated to be demolished before Allied proposed the redevelopment and secured Deloitte as the user. The project commenced in late-2015 and was completed mid-2017. It is comprised of 26,462 square feet of GLA and is fully leased.

| DEVELOPMENT ECONOMICS | INVESTMENT | | | | | |
|---|-----------------|--------------|-------------------------|-----------------|----------------|-----------------------------|
| LAND COSTS | \$230 | | | | | |
| HARD & SOFT COSTS | 10,890 | | | | | |
| CAPITALIZED INTEREST & OPERATING COSTS | 240 | LQA NOI | UNLEVERED YIELD ON COST | FAIR VALUE | VALUE CREATION | VALUE CREATION AS % OF COST |
| TOTAL DEVELOPMENT COSTS | \$11,360 | \$770 | 6.8% | \$13,290 | \$1,930 | 17.0% |

The fair value is assessed by our external appraiser every quarter and is calculated using the discounted cash flow model.

KING PORTLAND CENTRE, TORONTO

In 2012, Allied entered into an equal two-way joint arrangement with RioCan to develop King Portland Centre. Allied and RioCan each acquired an undivided 50% interest in 642 King W and 620 King W and subsequently put them into development, completing 642 King W in early 2018 and 620 King W in early 2019. They are comprised of 299,126 square feet of GLA (Allied's share 149,563 square feet) and are 100% leased. (602-606 King W are excluded from the figures below as they were never under development.) The property is LEED Platinum certified for core and shell.

| DEVELOPMENT ECONOMICS | INVESTMENT | | | | | |
|---|-----------------|----------------|-------------|------------------|-----------------|---------------|
| LAND COSTS | \$21,478 | | | | | |
| HARD & SOFT COSTS | 64,437 | | | | | |
| CAPITALIZED INTEREST & OPERATING COSTS | 5,033 | | | | | |
| CONDOMINIUM PROFITS | (14,270) | | | | | |
| TOTAL DEVELOPMENT COSTS | \$76,678 | \$6,278 | 8.2% | \$154,310 | \$77,632 | 101.2% |

The fair value is assessed by our external appraiser every quarter and is calculated using the discounted cash flow model.

425 VIGER, MONTRÉAL

In 2004, Allied expanded into Montréal with the purchase of 425 Viger. At the time, the property comprised of 200,000 square feet of GLA and was fully leased. In 2007, Allied purchased the adjacent parking lot with the intention of intensifying the combined property once the main user's lease expired. Allied began the intensification activity in Q1 2018, and completed the project in Q2 2020. The property now consists of 316,320 square feet of GLA.

| DEVELOPMENT ECONOMICS | INVESTMENT | | | | | |
|---|------------------|----------------|-------------------------|------------------|-----------------|-----------------------------|
| LAND COSTS | \$30,076 | | | | | |
| HARD & SOFT COSTS | 66,353 | | | | | |
| CAPITALIZED INTEREST & OPERATING COSTS | 7,839 | LQA NOI | UNLEVERED YIELD ON COST | FAIR VALUE | VALUE CREATION | VALUE CREATION AS % OF COST |
| TOTAL DEVELOPMENT COSTS | \$104,268 | \$8,221 | 7.9% | \$172,680 | \$68,412 | 65.6% |

The fair value is assessed by our external appraiser every quarter and is calculated using the discounted cash flow model.



ALLIED

Risk Management

DEVELOPMENT

- **15% limitation on development**
- **Pre-leasing**
- **Partial monetization**
- **Financial management**
- **Collaboration**

BALANCE SHEET

- **Low leverage**
- **Long-term, fixed-rate debt**
- **Net debt as a multiple of adjusted EBITDA ratio of 9.8x**
- **Total indebtedness ratio 35.6%**
- **Interest coverage ratio of 2.8x**

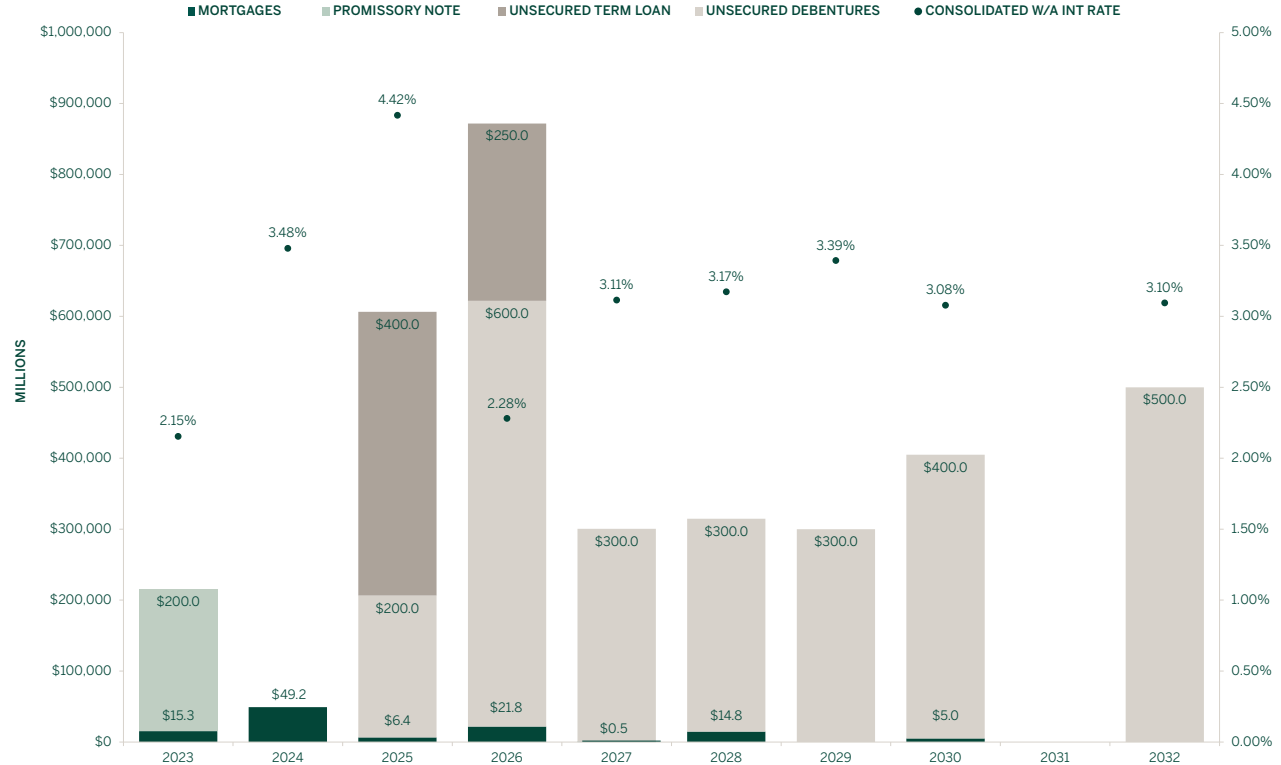
The above ratios are non-IFRS measures defined in the Appendix on page 68 calculated as at December 31, 2022. Interest coverage ratio includes capitalized interest and excludes financing prepayment costs.

FINANCIAL COVENANTS

SENIOR UNSECURED DEBENTURES

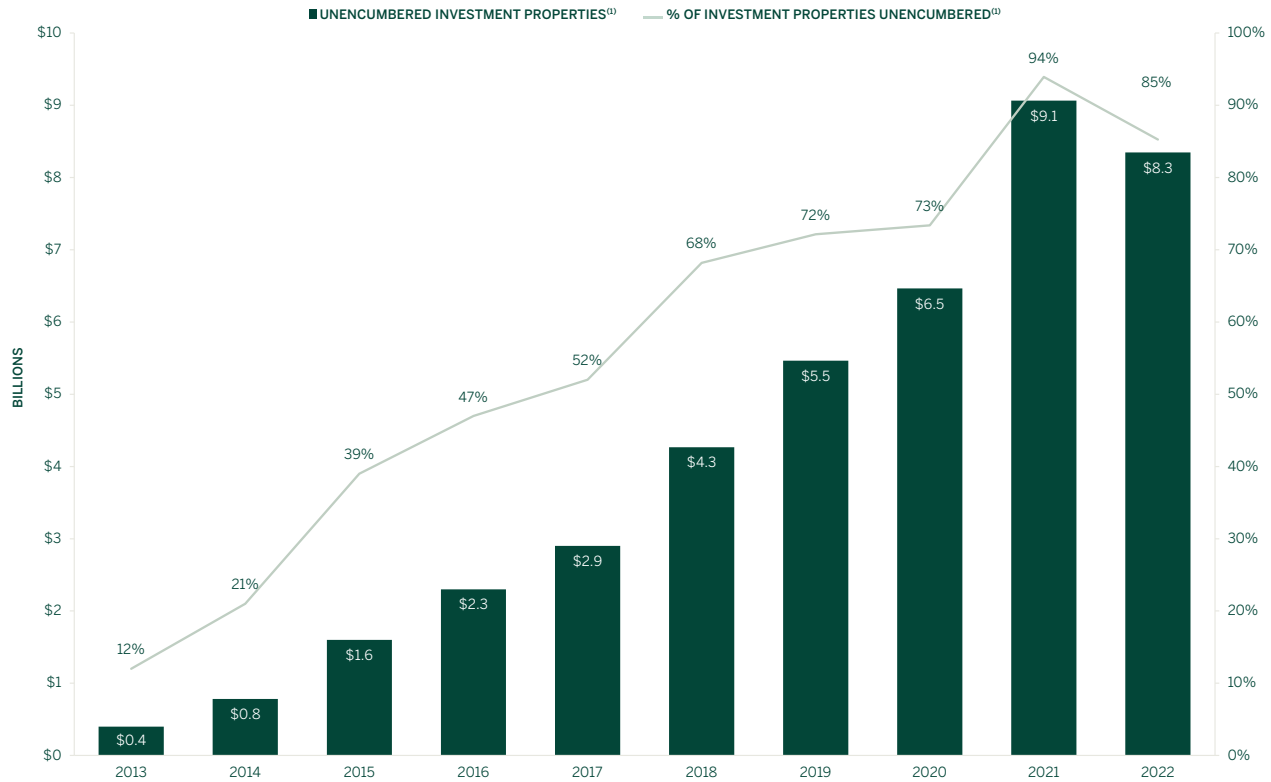
| COVENANT | THRESHOLD | DECEMBER 31, 2022 |
|--|---|-------------------|
| PRO FORMA INTEREST COVERAGE RATIO | Maintain a 12-month rolling consolidated pro forma EBITDA of at least 1.65 times pro forma interest expense | 2.8x |
| PRO FORMA ASSET COVERAGE TEST | Maintain net consolidated debt below 65% of net aggregate assets on a pro forma basis | 35.5% |
| EQUITY MAINTENANCE | Maintain Unitholders' equity above \$300,000 | \$6,581,166 |
| PRO FORMA UNENCUMBERED NET AGGREGATE ADJUSTED ASSET RATIO | Maintain pro forma unencumbered net aggregate adjusted assets above 1.4 times consolidated unsecured indebtedness | 2.8x |

DEBT MATURITY CHART



This chart summarizes the principal payable on debt obligations as at December 31, 2022.

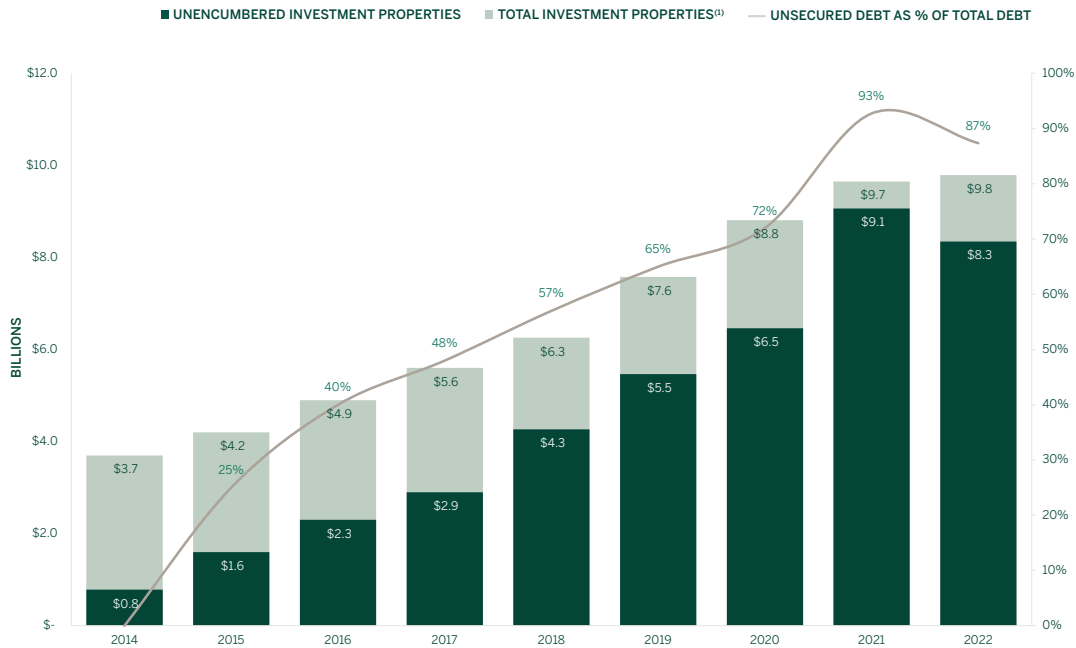
UNENCUMBERED INVESTMENT PROPERTIES



As at December 31, 2022.

(1) Unencumbered investment properties is a non-IFRS measure as defined in the Appendix on page 70. The percentage of unencumbered investment properties is on a proportionate basis.

MAXIMIZING FLEXIBILITY WHILE STRENGTHENING THE BALANCE SHEET



CREDIT RATINGS

Investment grade since
2014

MORNINGSTAR | DBRS

BBB

Stable

Moody's
INVESTORS SERVICE

Baa2

Stable

As at December 31, 2022.

(1) Total investment properties is on a proportionate basis.



ALLIED

Environmental, Social & Governance (ESG)

2021 PERFORMANCE



ENERGY USE INTENSITY (EUI)

15.4% ↓
reduction from our 2019 baseline.



GREENHOUSE GAS INTENSITY (GHGI)

12.4% ↓
reduction from our 2019 baseline.

Improved GRESB Score by Six Points

For the 2021 reporting year, we scored 86/100 for our standing investments, a six-point increase from 2020, and 82/100 for our development portfolio, a seven-point increase from 2020.



WATER USE INTENSITY (WUI)

43.3% ↓
reduction from our 2019 baseline.



1% ↑
increase in average waste diversion
from our 2019 baseline.

83%

of employees would recommend Allied
to a friend and felt that when given
the opportunity, they would tell others
great things about working here.

90%

of employees feel people are
treated equally regardless of
race, ethnicity and gender.

Increased Utility Data Coverage

across energy, water and
waste since 2020.

**Over
3.3m sq. ft.**

of BOMA BEST certified
buildings across our portfolio.

**Over
1.9m sq. ft.**

of LEED certified buildings
across our portfolio.

72%

of workforce participated in
professional development.

Increased Overall User Satisfaction

by 6.5% since 2020.

Allied's 2021 environmental performance was driven by the implementation of numerous conservation initiatives as well as reduced occupancy in our buildings due to COVID-19.

HIGHLIGHTS

OUTPERFORMED 2024 TARGETS

In 2021, we exceeded our 2024 reduction targets for Energy Use Intensity (EUI), Greenhouse Gas Intensity (GHGI) and Water Use Intensity (WUI).

ISSUED \$1.1 BILLION OF GREEN BONDS

In 2021, we announced our Green Financing Framework. In February 2021, we issued our first green bond for \$600 million and in August 2021 we issued our second bond for \$500 million.

INITIATED ALLIED'S NET ZERO CARBON PLAN

In early 2022, we committed to developing a Net Zero Carbon (NZC) Plan which will identify a clear pathway for Allied to reach net zero in alignment with the Science Based Targets initiative's (SBTi) Corporate Net-Zero Standard v1.0.

OUTPERFORMED PEERS IN USER EXPERIENCE ASSESSMENT RATINGS

In November 2022, Allied completed its third annual third-party User Experience Assessment Survey. Results demonstrated year over year improvements. 2022 scores exceeded the benchmark of the Kingsley Index in key areas.

RECOGNIZED AS A CANADIAN "BEST EMPLOYER"

Since 2020, Allied engaged Kincentric to conduct an annual third-party employee engagement survey. In 2020 and 2021, Allied was recognized by Kincentric as a "Best Employer".

PILOTED HOME INITIATIVE

In 2021, in partnership with WoodGreen Community Services, we provided two families with housing and social supports.



Massey Hall

Toronto



ALLIED

Appendix Definitions

CERTAIN DEFINITIONS AND NON-IFRS MEASURES

Readers are cautioned that certain terms used in the investor presentation listed below, including any related per Unit amounts, used by Management of Allied to measure, compare and explain the operating results and financial performance of Allied do not have any standardized meaning prescribed under IFRS and, therefore, should not be construed as alternatives to net income, cash flow from operating activities, or any other measure prescribed under IFRS. These terms are defined below. The following terms do not have a standardized meaning prescribed by IFRS and may not be comparable to similarly titled measures presented by other publicly traded entities. Refer to the Non-IFRS Measures section on page 21 of the MD&A as at December 31, 2022, available on SEDAR at www.sedar.com, to find reconciliations of the Non-IFRS Measures to their most comparable IFRS measures. Such reconciliations are incorporated by reference herein.

PROPORTIONATE BASIS

Proportionate basis is a non-IFRS financial measure representing Allied's proportionate share of equity accounted investments. Allied applies the equity method of accounting to its joint venture, TELUS Sky, as prescribed under IFRS. Management presents the proportionate share of its interests in joint arrangements that are accounted for using the equity method as it is viewed as relevant in demonstrating Allied's performance and is the basis of many of Allied's key performance measures.

NET ASSET VALUE PER UNIT ("NAV PER UNIT")

Allied's NAV per Unit is calculated as total Unitholders' equity as at the corresponding period ended, (per the consolidated balance sheets) divided by the actual number of Units and Exchangeable LP Units outstanding at period end.

NET OPERATING INCOME ("NOI")

NOI is a non-IFRS financial measure defined as rental revenue less property operating costs on a proportionate basis, excluding the impact of non-cash items such as amortization of improvement allowances and the amortization of straight-line rents on a proportionate basis. The most directly comparable IFRS measure to NOI is Operating Income. Management believes this is a useful measure as it demonstrates the cash generating operating performance of its income producing properties.

UNENCUMBERED INVESTMENT PROPERTIES

Unencumbered investment properties is a non-IFRS measure defined as the value of investment properties which are free and clear of any encumbrances. This is calculated on a proportionate share basis. Management believes unencumbered investment properties is a useful measure to assess the borrowing capacity of Allied.

ADJUSTED EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION ("ADJUSTED EBITDA")

Adjusted EBITDA is a non-IFRS measure calculated on a proportionate basis comprised of earnings before interest expense, income taxes, depreciation and amortization expense (including amortization of improvement allowances), impairment, gains and losses on disposal of investment properties and the fair value gains or losses associated with investment properties and investment properties held for sale, financial instruments, and unit-based compensation.

NORMALIZED LAST QUARTER ANNUALIZED NOI ("NORMALIZED LQA NOI")

Normalized LQA NOI is a non-IFRS measure defined as the normalized NOI of an individual property or portfolio for the most recently completed quarter multiplied by four. In the calculation of this metric, non-recurring items are excluded from LQA NOI. The most directly comparable IFRS measure to normalized LQA NOI is Operating Income. Management considers normalized LQA NOI relevant in analyzing the operations of its rental properties on a property-by-property or portfolio basis.

NET DEBT

Net debt is a non-IFRS measure, calculated on a proportionate basis, as debt less cash and cash equivalents. The most directly comparable IFRS measure to net debt is debt. Management considers net debt a useful measure for evaluating debt levels and interest coverage.

TOTAL INDEBTEDNESS RATIO

This is a non-IFRS measure of Allied's financial leverage, which is calculated on a proportionate basis by taking debt plus outstanding letters of credit divided by total assets. Management considers this metric useful as it indicates Allied's ability to meet its debt obligations.

INTEREST COVERAGE RATIO

This is a non-IFRS measure calculated on a trailing twelve-month basis and are defined as Adjusted EBITDA divided by interest expense with interest capitalized included and financing prepayment costs excluded. Management considers these metrics useful as they indicate Allied's ability to meet its interest cost obligations on a trailing twelve-month basis.

TOTAL RETURN

Total return is based on \$100 in units invested on February 6th, 2003 and ending on December 31, 2022, assuming the re-investment of all cash distributions of the trust on the day of the distribution.

ALLIED

134 PETER STREET, SUITE 1700 TORONTO, ONTARIO M5V 2H2 T 416.977.9002 F 416.306.8704 alliedreit.com